

Message Text

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PAGE 01 MEXICO 15099 090151Z

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-08 XMB-02 FEA-01 INT-05

OES-07 TRSE-00 OMB-01 AID-05 CIAE-00 INR-07

NSAE-00 DODE-00 /047 W

-----022706 090421Z /21

R 090148Z SEP 77

FM AMEMBASSY MEXICO

TO SECSTATE WASHDC 4854

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PASS EXIM FOR DAN RENGERS

E.O. 11652: N/A

TAGS: BENC, ECEM, IBRD, MX

SUBJECT: MAJOR PROJECTS: GUANOMEX PHOSPHATE FERTILIZER
COMPLEX

REF: STATE 208760

1. DURING MEXICO CITY VISIT, DEP. ASST. SECY. MORAN AND
EINAR OLSEN OF OIM ACCOMPANIED BY EMBOFF CALLED ON
GUANOMEX SUBDIRECTOR OF ENGINEERING IN PROJECTS DIVISION
AS GUANOMEX DIRECTOR GENERAL GUTIERREZ AND PROJECTS
DIRECTOR ESTRADA ATTENDING FERTILIZER CONFERENCE IN
SALVADOR.

2. AFTER OUTLINING GENERAL GUANOMEX PLANS TO DOUBLE AND
TRIPLE CURRENT CAPACITY OF 2 MILLION METRIC TONS,
SUBDIRECTOR TOUCHED ON LAS TRUCHAS PROJECT. AS CAPACITY
OF COMPONENT PLANTS HAS BEEN INCREASED, 2 SULPHURIC
ACID PLANTS ADDED, AND SITE CHANGED, GUANOMEX FELT IT
NECESSARY TO ASK FIRMS TO RESUBMIT BIDS. OUT OF
ORIGINAL LIST (3 US COMPANIES: DAVY, FOSTER-WHEELER,
GULF/BADGER; 2 FRENCH; 1 ITALIAN; 1 GERMAN) GUANOMEX
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WILL BE REINVITING 3 SELECTED ON BASIS OF PREVIOUS
SUBMISSION. DAVY ONLY U.S. COMPANY TO BE REINVITED AS
FOSTER-WHEELER ALREADY HAD GUANOMEX CONTRACT FOR SOON-
TO-BE COMPLETED UREA PLANT. GERMAN FIRM UHDE AND FRENCH
FIRM KREBS/RHONE-POULENC ARE ALSO RE-INVITED. INVITA-
TIONS LIKELY TO GO OUT IN 2 WEEKS OR A MONTH, AS
GUANOMEX CURRENTLY PREPARING FILE.

3. SPEAKING AS A TECHNICAL RATHER THAN FINANCE MAN,
ENGINEERING SUBDIRECTOR INDICATED THAT IBRD CONDITIONS
ON LOAN WERE A MAJOR REASON FOR DELAYS ON PROJECT. GOM
IS MORE CONCERNED WITH TIMELY COMPLETION OF PROJECT,
AND BECAUSE OF ITS PRIORITY, WOULD ALLOCATE NECESSARY
FOREIGN EXCHANGE EARNED FROM PETROLEUM AND NATURAL GAS
SALES. THOMPSON

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PHOSPHATES, FERTILIZERS, INDUSTRIAL PLANTS, DEVELOPMENT PROGRAMS
Control Number: n/a
Copy: SINGLE
Sent Date: 09-Sep-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MEXICO15099
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770326-0734
Format: TEL
From: MEXICO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770981/aaaacqow.tel
Line Count: 70
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 844d9849-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 77 STATE 208760
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 28-Mar-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1334027
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECTS: GUANOMEX PHOSPHATE FERTILIZER COMPLEX
TAGS: BENC, ECEM, MX, IBRD
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/844d9849-c288-dd11-92da-001cc4696bcc
Review Markings:
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